



ARAC Healthcare

Company Profile

ARAC Healthcare is one of the fastest growing Pharmaceutical Companies



# WELCOME

Arac Health care was established in Saudi

Arabia from 1996







# GUNTEN



Mission
Vision
Business Models
Diversified Portfolio
Our Assets Capabilities
Our Services
Logistics
Our Partners
Our Certificates





Our Vision is to be a leading healthcare distribution partner, delivering comprehensive solutions that contribute to the health and wellbeing of people in Saudi Arabia.





Our Mission is to accelerate access to essential medical needs across Saudi Arabia by leveraging our robust distribution network and fostering strategic partnerships.







# **BUSINESS MODELS**

**AGENCY** 

**DISTRIBUTION ONLY** 

DISTRIBUTION, SALES & MARKETING

WHOLESALE

THIRD PARTY PROMOTION



# DIVERSIFIED PORTFOLIO

**PHARMACEUTICALS** 



COSMECEUTICALS



**FOOD SUPPLEMENTS** 



**VETERINARY** 



**MEDICAL DEVICES** 



**BABY CARE & MOTHER CARE** 





# **OUR ASSETS & CAPABILITIES**







# **OUR ASSETS & CAPABILITIES**



### Warehouses

- Temperature controlled warehouses : 2-8 C
- SFDA Linked and complied warehouses
- Narcotics warehouses





### Delivery

- All KSA Coverage
- Fast order delivery (40% within 2 days)







# **OUR SERVICES**

# WAREHOUSES SERVICES AND PERMANENT WAREHOUSES

Our Medical warehouse is responsible for the receipt, storage, packing, crating and transporting of medical material

Inbound and outbound logistics



Storage and handling



Quality inspection



Temperature controlled facilities





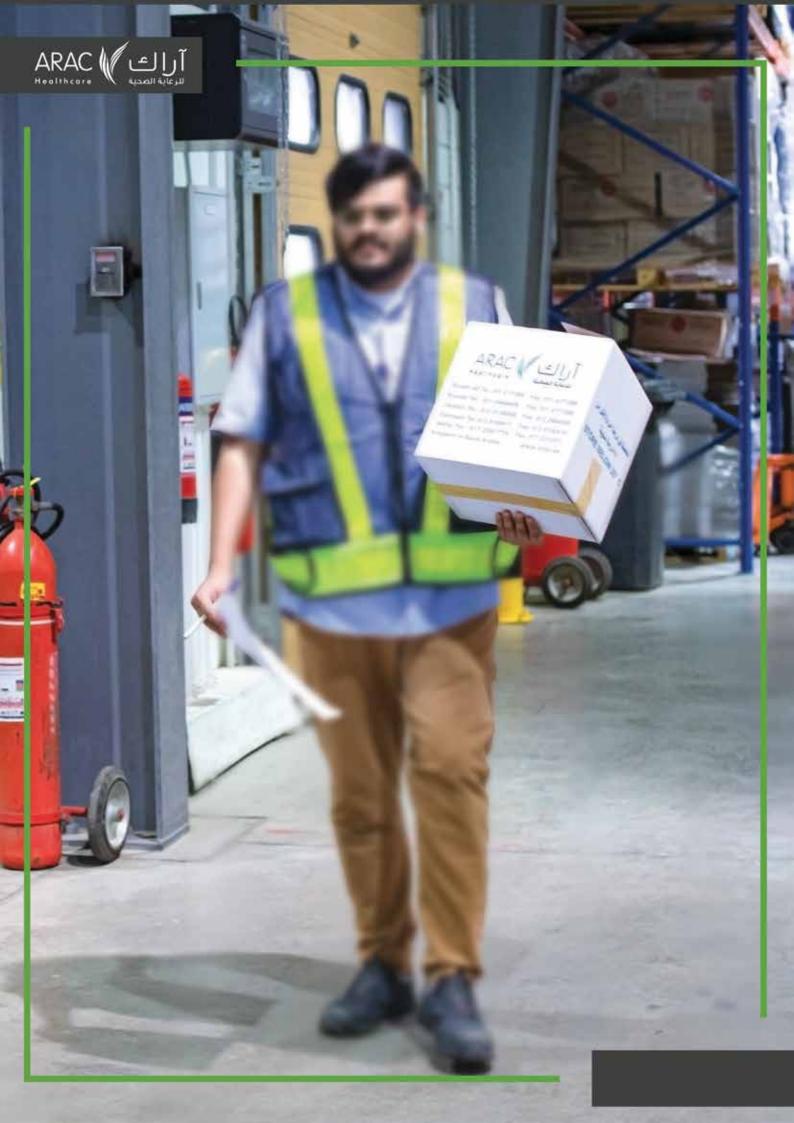


# LOGISTICS

Transporting time and temprature-senestive shipments for the pharmaceutical and medical industry.

With our experienced specialists, we guarantee a safe flow of time and Temprature-senestive shipments.







# **OUR PARTNERS**



























































### PIONEER IN IRON-BASED THERAPIES:

CSL Vifor is a global leader in iron deficiency and iron deficiency anaemia therapies, with a history dating back to 1872, when pharmacist Caspar Friedrich Hausmann opened a pharmacy in St. Gallen, Switzerland. Since then, we have proven our ability to identify and serve therapeutic areas and patients with significant unmet medical need.

# **OUR PRODUCTS AND PIPELINE**

WITH A PRESENCE IN OVER 100 COUNTRIES
ACROSS THE WORLD:

We are a global partner of choice for pharmaceuticals and innovative, leading therapies in iron deficiency and nephrology. We specialize in strategic global partnering, in-licensing and developing, manufacturing and marketing pharmaceutical products for precision healthcare, aiming to help patients around the world lead better, healthier lives.



Lilly unites caring with discovery to create medicines that make life better for people around the world.

### THREE LONG-ESTABLISHED CORE VALUES GUIDE LILLY IN ALL THAT WE DO:



### INTEGRITY

We conduct our business consistently with all applicable laws. We are honest in our interactions with customers, employees, shareholders, partners, suppliers, competitors and the communities we serve.



### **EXCELLENCE**

We pursue pharmaceutical innovation, provide high quality products and strive to deliver superior business results.



Over 147 years and nearly 100 medicines later

we continue to seek the next great discovery and to uncover even more ways to make life better for people around the world.



Cooper Pharma is a leading pharmaceutical manufacturer of generic & ethical medicines, headquartered .

# THEORGANIZATION BELIEVES IN

- 1-Fulfilling social responsibilities
- 2- Maintaining core values, and extending support to society beyond business motives.

# FACTS & FIGURES









+30 COUNTRIES +62 YEARS

+400



- Production and distribution leader of food supplements, dermocosmetics and medical devices
- Years of research and development enabled us to develop
  a wide range of products from supplements to cosmetics
  with the highest quality standards

# THE PRODUCTS ARE DISTRIBUTED IN MORE THAN 60 COUNTRIES



### FOOD Supplements

Titled and standardized products produced according to the GMP standards with quality controls during all stages of production



The products contain high percentages of natural ingredients, are nickel tested and dermatologically tested



### MEDICAL

Regularly registered with the Ministry of Health comply with all the safety and performance requirements of the law in order to guarantee a high level of quality



### MEDICAL SURGICAL AIDS

Products that boast on the label an activity attributable to the definitions indicated in 392 .of the D.P.R I article October 6 of 1998



# A VALLEY OF INNOVATION

- Evolving to address market challenges Committed to diseases prevention in livestock
- We aim to fulfill the Middle East ,Africa and other countries with high end veterinary vaccines
- We are dedicated to leveraging scientific expertise to develop a tailored portfolio of veterinary vaccines through rigorous clinical trials and field experience, emphasizing accountability in all actions and fostering a culture of teamwork and empowerment akin to multinational corporations to achieve our collective objectives



Recent Isolated Middle East and Asia Dominant Strains



European Standards ISO(14001 - 45001 - 9001) GMP



### **STORY**

Ivatherm is a brand prescribed by dermatologists and sold in pharmacies. Our products are dermocosmetics with Herculane Thermal Water, specially created for sensitive skin

### **FILM MADE BY BBC**

I created Ivatherm because I was convinced that it is possible to formulate modern and safe products that successfully treat skin conditions

# PHERCULANE, ROMANIA

All our products are created with Herculane Thermal Water, which soothes, protects and hydrates all types of sensitive skin





# CEBELIA

Soins experts médecine esthétique

**OUR PARTNERS** 

# THE EXCELLENCE OF EXECUTE A ESTHETIC MEDICINE IN PATENTED CARE

CEBELIA supports you so that your skin regains its integrity and all its beauty thanks to patented dermo-aesthetic products resulting from the best of French research. We combine scientific rigor, medical and biological knowledge and the technicality of aesthetic medicine to develop our products in a reasoned approach without false promises. Whether you are looking for a product to repair your skin after a cosmetic procedure or prolong its results or whether you are looking for daily care combining effectiveness and safety without compromise, we are here to help



### **MADE IN FRANCE**

Made in France, our products represent excellence in cosmetics



### SUSTAINABLE COSMETICS

An ethical approach, inspired from the living world and respectful of the skin and environment



### PATENTED PRODUCTS

Innovative patented products, the result from cutting-edge scientific research



### RECOMMENDED BY DOCTORS

Approved by doctors, our treatments are inspired by medical science



# BIOFAR VITAL

EFFERVESCENT VITAMINS & MINERALS

Discover Biofar Vital by Laboratoires BIOFAR: a complete range that covers all your needs. With its optimum, highly bioavailable formulas and its new-generation effervescent form, the Biofar Vital range is a concentrate of efficiency that accompanies you every day

Biofar Vital products are sugar-free, aspartame-free, colour-free and and have a pleasant fruity taste

## **BIOFAR DIRECT**

concentrate of efficiency under all circumstances

Sticks Directs

Discover Biofar Direct, Discover BIOFAR Direct from Laboratoires BIOFAR: a complete that meets your needs with optimum formulas. Thanks to an innovative technology, Cell-in Delivery Technology, the BIOFAR Direct range ensures high bioavailability for its products. Allow yourself to be persuaded by for its products. Allow yourself to be persuaded by the convenience of its dosage form: sticks with a pleasant taste, taken straight without water, for a

## **BIOFAR PHYTO**

THE POWER OF FRESH PLANTS

Discover Biofar Phyto from Laboratoires BIOFAR: a range of phytotherapy products with highly bioavailable formulas. Laboratoires BIOFAR offer you the best of medicinal plants in effervescent form. For more efficiency, the products in the Phyto Biofar range specifically target your needs: digestion, immune defences, etc

BIOFAR Phyto products are sugar-free, aspartame-free, colour-free and and have a pleasant fruity taste



### WHO

# • ARACOM Medical Company (ARACOM) is a limited liability company registered in Kingdom of Saudi Arabia and owned by Saudi Pharmaceutical Industries & Medical Appliances Corporation (SPIMACO) the first leader company in KSA private market & ARAC .Medical Company

### WHERE

ARACOM Medical
 Company located in
 kingdom Saudi Arabia
 (KSA), the main
 branch located in
 RIYADH and have
 branches cover all the
 kingdom

### WHAT

- The Objective of the Company is to enter the Retail Healthcare Sector, which includes opening of Retail
   Pharmacy Chains
- Pharmacy Chains,
   Hospitals, Polyclinics,
   drug Warehouse
- (Sub-agent),
   Managing Hospitals
   and Managing
   polyclinics as well as
   governmental sector

### **CUSTOMER COVERAGE & FACILITIES**

34 Hospitals 76

Polyclinics

96

**Chain Pharmacies** 

548

Single Pharmacies





TUV NORD

### CERTIFICATE

Management system as per DIN EN ISO 9001: 2015

In accordance with TÜV NORD CERT procedures, it is hereby certified that

### ARAC HEALTHCARE COMPANY

Al Bawani Building, Kuwait Square Al Malaz District, P. O. Box 60537 11555 Riyadh Kingdom of Saudi Arabia

applies a management system in line with the above standard for the following scope

Sales, Marketing, Logistics, Warehousing and Distribution of Pharmaceutical Products, Cosmetic Products and Veterinary Products

Certificate Registration No. 44 100 17570021

Audit Report No. 5709 3618

Minne

Certification Body at TÜV NORD CERT GmbH Valid from 2020-08-04

Velid until 2023-98-03 Initial certification 2017

Dammam, 2020-08-04

This certification was conducted in accordance with the TÜV NORD CERT auditing and certification procedures and is subject to regular surveillance audits.

TÜV NORD CERT GribH

Langemarckstraße 20

45141 Essen

www.tuev-nord-cert.com









### ARAC HEALTHCARE COMPANY

WHO-GDP: TRS957 WHO-GSP: TRS908

Scope of certification

SALES, MARKETING, LOGISTICS, WAREHOUSING AND DISTRIBUTION OF PHARMACEUTICAL, COSMETICS, VETERNARY PRODUCTS, FEED ADDITIVES & MEDICAL DEVICES

Location	Site Address	Site Scope
ARAC HEALTHCARE COMPANY	BUILDING # 7917, TAKHASSUSI STREET, AL, NAKHIL DISTRICT, UNIT NO, 4, SECONDARY # 4284, POSTAL CODE: 12383, RIYADH, KINGDOM OF SAUDI ARABIA	SALES, MARKETING, LOGISTICS, WAREHOUSING AND DISTRIBUTION OF PHARMACEUTICAL, COSMETICS VETERNIARY PRODUCTS, FEED ADDITIVES & MEDICAL DEVICES
ARAC-RIYADH WAREHOUSE	BUILDING # 8243, AL-BAELIA STREET, SECONDARY NUMBER: 3270, AL-SALI DISTRICT, POSTAL CODE: 14273, RIYADH, KINGDOM OF SAUDI ARABIA	LOGISTICS, WAREHOUSING AND DISTRIBUTION OF PHARMACEUTICAL, COSMETICS, VETERNIARY PRODUCTS, FEED ADDITIVES & MEDICAL DEVICES
ARAC-ABHA WAREHOUSE	BUILDING # 8914, AL DHURFAH DISTRICT, SECONDARY NUMBER: 3234, POSTAL CODE: 62432, KHAMIS MUSHAYT, ABHA, KINGDOM OF SAUDI ARABIA	LOGISTICS, WAREHOUSING AND DISTRIBUTION OF PHARMACEUTICAL AND COSMETICS PRODUCTS
ARAC-AL KHOBAR WAREHOUSE	BUILDING # 2665, STREET # 3, IBN SINA DISTRICT, SECONDARY NUMBER: 6274, POSTAL CODE: 34627, AL-KHOBAR, KINGDOM OF SAUDI ARABIA	LOGISTICS, WAREHOUSING AND DISTRIBUTION OF PHARMACEUTICAL AND COSMETICS PRODUCTS
ARAC-JEDDAH WAREHOUSE	BUILDING # 3504; SALEM BIN RABIA- BIN AL-HADIR STREET; SECONDARY NUMBER: 9539, AL-MAKHL DISTRICT, POSTAL CODE: 23242, JEDDAH, KINGDOM OF SAUDI ARABIA	LOGISTICS, WAREHOUSING AND DISTRIBUTION OF PHARMACEUTICAL, COSMETICS. VETERNIARY PRODUCTS, FEED ADDITIVES & MEDICAL DEVICES

Certificate No. SA23.2897

Version: 1

Issue date: 06 SEPTEMBER 2023



Certification body address: Bureau Veritas Company, Kingdom of Saudi Arabia Local office: Al Raja Tower, 8<sup>th</sup> Floor, King Abdulaziz Road, P.O. Box 20189, Al-Khober 31952, Kingdom of Saudi Arabia.

Further clarifications regarding the scope of this certificate and the applicability of the management system requirements may be obtained by consulting the organisation. To check this certificate validity, please call: +266 13 882 1071

Page 2 of 2







### ARAC HEALTHCARE COMPANY

Building #7917, Takhassusi Street, Al Nakhil District, Unit No. 4, Secondary #4284, Postal Code: 12383, Riyadh, Kingdom Of Saudi Arabia

This is a multi-site certificate, additional site(s) are listed on the next page(s)

Bureau Veritas Certification Holding SAS – UK Branch certifies that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the management system standards detailed below

> WHO-GDP: TRS957 WHO-GSP: TRS908

> > Scope of certification

SALES, MARKETING, LOGISTICS, WAREHOUSING AND DISTRIBUTION OF PHARMACEUTICAL, COSMETICS, VETERNARY PRODUCTS, FEED ADDITIVES & MEDICAL DEVICES

Original cycle start date: 15 MAY 2018
Expiry date of previous Cycle: 14 MAY 2023
Certification Audit date: 13 JULY 2023

Certification cycle start date: 06 SEPTEMBER 2023

Subject to the continued satisfactory operation of the organization's Management System, this certificate expires on: 14 MAY 2024

Certificate No. SA23,2897

Version: 1

Issue date: 06 SEPTEMBER 2023





Certification body eddress: Bureau Verites Company, Kingdom of Seudi Arabia Local effice: Al Raja Tower, 6<sup>th</sup> Floor, King Abdulaziz Road, P.O. Box 20189, Al-Knobar 31952, Kingdom of Saudi Arabia

Further clarifications regarding the scope of this certificate and the applicability of the management system requirements may be obtained by consulting the organisation. To check this certificate validity, please calt: +966 13 852 1071

Page 1 of 2





Certificate SA23/00000134

The management system of

### ARAC Healthcare Co.

HO: Building No. 7917, Takhassusi Street, Al Nakhil District, Unit No. 4, Riyadh, Saudi Arabia

has been assessed and certified as meeting the requirements of

ISO 45001:2018

For the following activities

Sales, Marketing, Logistics, Warehousing & Distribution of Pharmaceuticals, Cosmetics and Veterinary Products.

This certificate is valid from 22 September 2023 until 21 September 2026 and remains valid subject to satisfactory surveillance audits. Issue 1. Certified since 22 September 2023

Certified activities performed by additional sites are listed on subsequent pages.

Authorised by Duniel Willemin

Ion Maserican

SGS Société Générale de Surveillance SA Technoparkstrasse 1, 8005, Zurich, Switzerland t +41 (0)44 445-16-80 - www.sgs.com







This document is an authentic electronic certificate for Client business purposes use only. Printed version of the electronic certificate are permitted and will be considered as a copy. This document is issued by the Company subject to SGS General Conditions of certification services available on Terms and Conditions | SGS. Attention is drawn to the limitation of laubility, indemnification and jurisdictional clauses contained therein. This document is copyright protected and any unsufficient afternation, forgery or fairfication of the content or appearance of this document is unsufficient.



Page 1/2



Certificate SA23/00000134, continued

### ARAC Healthcare Co.



### ISO 45001:2018

Issue 1

Sites

ARAC Healthcare Co.

HO: Building No. 7917, Takhassusi Street, Al Nakhil District, Unit No.4, Riyadh, Saudi Arabia

ARAC Healthcare Co.

Jeddah Warehouse: Building No. 3504, Saleh Bin Rabia Bin Al-Hadir Street, Al Nakhil District, Jeddah, Saudi Arabia

ARAC Healthcare Co.

Riyadh Warehouse: Building No. 8243, Al-Baeija Street, Al-Sali District, Riyadh, Saudi Arabia

ARAC Healthcare Co.

Al Khobar Warehouse: Building No. 2665, Street # 3, Ibn Sina District, Al Khobar, Saudi Arabia

ARAC Healthcare Co.

Abha Warehouse: Building No. 8914, Al Dhurfah District, Khamis Mushayt, Saudi Arabia







This document is an authentic electronic certificate for Client business purposes use only. Phillips diversion of the electronic certificate are permitted and will be considered as a copy. This document is easied by the Company subject to SGS General Cooditions of certification services available on Terms and Conditions | SGS. Attention is drawn to the installion of liability, indemnification and jurisdictional clauses contained therein. This document is copyright protected and any unauthorized attention, torgety or falsification of the content or appearance of this document is unlessful.





Address: Salah Aldin Street, Malaz, Riyadh, Saudi Arabia

PHONE: +966112522614 Email info@arac.sa